

Acquiring Third-Party Funds and Projects

2-days Training Course

Online, 15th-21st November

Day 1 – November 15, 10.00 – 14.00

10.00 – 11.30

- **The Funding Landscape**

Fundamental Research vs. Strategic Research. National, Private, and International Funding Bodies

- **Funding and Research Careers**

Understanding the role of funding at different career stages

- **Funding and Your Institution**

Navigating institutional policies on overhead, strategic embedding, and alignment

- **The Evaluator's Perspective**

Insight into the evaluator's priorities and expectations

- **Budgets**

Building a comprehensive and realistic project budget

12.30 -14.00

- **Project Structure**

Designing a coherent project framework, including goal hierarchy

- **Application Structure**

- Crafting a well-structured application and avoiding common pitfalls in each section
- **CV**

Creating an effective and relevant CV for funding applications

Homework: Write a 1-page application – a project pitch + CV + budget (expected 3-5 hours work)

Day 2 – November 21, 9.30 – 11.30

- **Evaluation Meeting**

A peer-review session where participants evaluate each other's "applications"

- **AI in Proposal Writing**

Exploring the role of AI tools in writing and how this can be a resource in proposal development

- **Tools for Finding Opportunities**

Resources to identify relevant calls, potential partners, and previously funded projects

16.00-16.45

- **Case-Study**

“EMEL: A Successful Story” Michael Phelps